



AUDIT PRESENTATION

DECEMBER 31, 2023

Cathleen M. Karpik, CPA



CERTIFIED PUBLIC ACCOUNTANTS

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AUDITORS' REPORTS



- The financial statements present fairly, in all material respects, the financial position as of December 31, 2023 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America
- Report on internal control over financial reporting and on compliance and other matters based on an audit of financial statements performed in accordance with *Government Auditing Standards*
 - Summarized Finding related to Financial Reporting
 - Key general ledger accounts, including cash, were not reconciled timely
 - Management response included



REQUIRED COMMUNICATIONS

AUDIT

- We are independent with respect to the Center
- Key accounts not reconciled timely resulted in audit delays
- Material misstatements identified were reconciled and corrected by management
- Accounting policies consistently applied
- Accounting estimates reasonable
- Significant footnotes
 - FN1 – Erie County Contract, Service Concession Arrangement, ERC
 - FN3 – Line of credit availability and current borrowings

MANAGEMENT LETTER

- Key general ledger accounts not reconciled timely; deemed material weakness



FINANCIAL SUMMARY

STATEMENTS OF ACTIVITIES



For the years ended December 31,	2023	2022	Variance	Comments
Changes in net assets:				
Revenue and other support:				
Erie County grant	\$ 1,981,286	\$ 1,923,578	\$ 57,708	Per contract
Government stimulus	-	345,977	(345,977)	ERC (2022)
Revenue from in-house catering	2,963,394	2,157,788	805,606	Increased number of events
Rentals	1,000,790	824,299	176,491	Increased number of events
Miscellaneous	175,979	278,733	(102,754)	2022 includes \$102k recouped from Hyatt
Total revenue and other support	<u>6,121,449</u>	<u>5,530,375</u>	<u>591,074</u>	
Expenses:				
Payroll and related, including catering	3,539,244	3,104,264	434,980	Increased staff
Cost of goods sold	1,173,532	833,152	340,380	Increased number of events
Property and equipment purchases	7,050	95,744	(88,694)	2022 included software; tables
Occupancy, including catering	865,253	776,780	88,473	
Other	1,058,450	938,795	119,655	
Total expenses	<u>6,643,529</u>	<u>5,748,735</u>	<u>894,794</u>	
Change in net assets	\$ (522,080)	\$ (218,360)	\$ (303,720)	



FINANCIAL SUMMARY

BALANCE SHEETS



December 31,	2023	2022	Comments
Assets			
Cash	\$ 202,397	\$ 958,809	Use of cash for operations
Receivables	689,910	477,417	Receivables from events
Inventory	49,517	44,753	
Prepaid expenses	63,264	57,842	
	<u>\$ 1,005,088</u>	<u>\$ 1,538,821</u>	
Liabilities and Net Assets			
Liabilities:			
Short-term borrowings	\$ 200,000	\$ -	Line of credit borrowings
Accounts payable and accrued expenses	345,880	535,888	Timing
Deferred revenue	51,719	73,364	Deposits on future events
	<u>597,599</u>	<u>609,252</u>	
Net Assets Without Donor Restrictions	<u>407,489</u>	<u>929,569</u>	
	<u>\$ 1,005,088</u>	<u>\$ 1,538,821</u>	



QUESTIONS AND DISCUSSION

